

Tunnel Town Curling Club Board of Directors

Meeting – **Wednesday April 4th, 2018 – 6:00pm** ; Beach Grove Boardroom

AGENDA:

1. Attendance: Kevin, Dave, Sandra, Linda, Rick, Tom, Andy, Shane, Dale, Phil (by skype), Joanne, Mike
2. Approval of Previous Meetings Minutes: Motion to accept: Dale; 2nd Shane; All in favor
3. President's Report: Presented by Kevin – see attached
4. Manager's Report: Presented by Sandra – see attached
5. Treasurer's Report: Presented by Linda – see attached; LW will add a note to the Schedule of Bonspiels showing the gaming revenue from the different events
6. Old Business
 1. League Reps response for next year – RG/SM: no one has expressed interest to date; we need to canvass volunteers before next season begins
 2. Investment of Surplus Funds update – Closed Circuit Cameras and TV's – KK/ST: Shane submitted proposal to Todd Stewardson, received feedback, revised and resubmitted; City would agreeable to proceeding as long as the ice side equipment is owned by the City since they would be responsible for upkeep and insurance, TTCC would own the monitors; ST suggesting we have the City draw up the written agreement for our review, negotiation, and agreement; cost of equipment is \$11,500 + gst + cost of monitors; question raised whether this amount of expense approval needs approval at AGM or is it within Board authority? KK will look into that; hoping to have in place for start of season
 3. New Measuring Devices – SM/DL/KK: Regular measuring devices have been ordered; KK working with fellow re: electronic device; all should be in place by start of season
 4. League Dues vs Full Membership Dues - SM/LW/KK: Suggestion revisited that we have regular league dues plus a full membership if you pay for 3 league fee you can play in as many eligible leagues as you like; before decision is made, we need to look at the fees for 1, 2, and 3 leagues and determine those prices; tabled for future meeting

but MUST be motioned and voted on before August and posted for new season

7. New Business

1. **Year End Banquet – LW:** Discussion regarding banquet tickets being included in the first league fee, tickets being non-transferable, how much of league fee is allocated to banquet; tabled for next meeting to revisit this issue
2. **Mixed Doubles League for next year – KK/RG/SM:** We are doing a mixed doubles league next season; should add this to year end survey re: interest and best time
3. **Access to the website and getting info on it– KK/ST/SM:** Discussion re: who has access to update website and who should have access (league reps to update information; secretary to post minutes; anyone else?); agreed to table to explore this further; easy for Shane to train on use
4. **Ladner May Days – KK:** The year TTCC had a presence at May Days and SunFest, we had the best Novice league enrolment; suggested that we should have a tent at both; KK willing to take lead; JA volunteered to assist and to provide tent; May Day May 25 to 27
5. **Club Survey – KK:** Suggested that questions be more specific; add - who would be in favor of moving the draw times forward 6:30 and 8:45 vs 6:45 and 9:00; add – questions about cleanliness of the club , and how do we keep the ice cleaner and prevent bringing dirt in from outside when wet, city to clean the parking lot with street sweeper especially after snow and the salt being brought in
6. **Sign Hangers for Advertising – KK:** Discussion regarding one step clips or L-brackets up and down to slide signs in – KK will discuss with Kevin Herdiner
7. **Lower Mainland Playdowns:** We have been offered the opportunity to host the men's and women's playdowns on December 14 – 16/18; Unanimous agreement that would should accept this offer provided we can accommodate it – calendar review showed there is enough flexibility in the calendar to accept this, SS will work it into the calendar and confirm with Curl BC that we will do so

8. Other Business

9. In Camera

10. **Adjourn:** Meeting adjourned at 8:15 pm

Manager's Report
April 2018

March was a busy month with Club Playdowns and Nights of Champions. Thank you to Pam Langham for coordinating the Pulled Pork Buffet for both nights.

In addition to our playdowns, our Junior programs concluded. The HS League held a pizza party and the Wednesday juniors had an Ice Cream Sundae Bar.

The 80+ Bonspiel was held over 2 days. It is truly an inspiring event, to witness curlers aged 80 and over – the eldest being our own Jack Logan at 96 years of age.

Unifiller was back for their 6th Annual Staff Curling Party, with just over 40 participants, many of whom have been doing this since day one, and several new faces. Everyone got a quick lesson or refresher before hitting the ice for their 2 hour mini spiel. The event culminated in the Ice Chip Lounge with dinner, drinks and prizes.

I met with Linda Deminuk of Goldline, and am excited about the new product line for next season. Unfortunately, Terry Gibb from Asham and myself will not be able to meet, as our schedules do not coincide.

We have 330 members and guests confirmed for the Award Celebration. 58 of those are paid guest tickets. Seating arrangement was relatively smooth. The junior girls and boys have volunteered to sit at the registration table to greet our people and check them in.

Tsawwassen Springs increased their costs, which subsequently has affected our overall cost. It was explained to me that last year (being our first), the room rental was waived, in an effort to bring us in. This year, we are being charged \$750 (from \$2400) for the room rental. Per person meal cost last year was \$48 and this year is \$52. The DJ's price increase by \$50 from \$495 to \$545. Christa Dannhauser of Flowers Beautiful is unable to donate the entire cost of the flowers this year. She has however, agreed to create 33 "take home" floral arrangements for the tables at a cost to us of \$10 per arrangement.

The BCFFCA informed me of their decision to award the 2018/2019 BCFF Championship to Parksville.

I had an opportunity during the Sr. Men's & Women's Playdowns, to speak with Shannon Joannise about our interest in hosting the event next season. I also reiterated in a follow up email on January 29th. On March 6th I received a group email (to all clubs) from Shannon, outlining the schedule for the 2018/2019 Lower Mainland Playdowns. I was rather disappointed to see that Abbotsford was listed as the Host Club for the Sr. events. When I asked Shannon about this, she could only apologise for the oversight, and explained that she has numerous events throughout the province that she needs to coordinate. We do however, have an opportunity to host the Men's and Women's LM Playdowns, for which I tentatively booked, to allow me to present to you for discussion.

The dates for these events are December 14 to 16, 2018 and are "written in stone" and unfortunately, cannot be changed.

Two new measure devices have been ordered from Canada Curling Stone. ETA has yet to be determined.

Club Credit Card with a \$20,000 limit has been approved and issued. Going forward all credit card purchases will be made using this card. For the record, my personal MC which I have used for the past 8 years to fund the club's expenses, netted me just shy of 4800 Airmiles. Not Aeroplan, but Airmiles.

The Club is being cleaned and reorganized for end of season closure.

Sandra

Presidents Report

It's been an honor and a privilege to have been the President of our curling club for this past season. I thank all of you on the board for the support and help you gave in this venture. I think we have continued to build off a great last 5 years in the club and have done some terrific things this year. The last 4 years on the board have been a terrific experience for me and I have really enjoyed the people and being involved with this board. This year's board has been the best balance of good people I have seen in my years on the board with strong experience, knowledge, diversity, love of the game and our curling club etc. and I am so thankful to have you each and every one of you involved. Thanks so much for taking time out of your busy lives to make a difference. Thanks you also to Sandra for the thankless job you do every day. There is a lot going on with our curling club and it cant be easy dealing with so many of the same personalities in our curling family year after year. I hope you enjoy a well deserved break coming up.

This year was a tremendous success with great high school and junior programs, teams succeeding at local and provincial levels, all our leagues being at the best numbers for teams we have seen in the last 5 years, membership numbers being the highest we have seen in those 5 years also, Bonspiels being at their highest participation in 5 years, a terrific senior men's and women's playdowns hosted and overall a very fun time at our club. My main 3 goals for this year were as follows:

1. Membership Growth – This continued at almost 7% year over year. If we can continue to plant seeds throughout the summer and going into next fall building off the excitement of the Olympics from last year we hopefully will be able to grow another 5-10% year over year.
2. Giving Back to Members – This took a bit of time for us to figure out but things are looking to be moving in the right direction here. My hope is we get approval from the City to install cameras for viewing the houses and that we will then install new televisions for above the sheets. We have also ordered new measuring devices and more ideas are being discussed for more improvements to our facility.
3. Volunteerism – This has been a focus of our club this year and we have seen some improvement. The introduction of Signup.com has helped us recruit and track volunteers for various events and has been very helpful. A comprehensive list of people in our club that like to volunteer with what they like to volunteer for should be continued to be worked on and fostered. Creating a culture where people wish to volunteer and help our club should continue to be a top priority moving forward.

In closing, I am really excited about how the 2017-2018 has gone for our club. It was a successful year however there is still a lot to build on and accomplish. I would love to stay on as president for another year as I feel I am just starting to feel comfortable in the role and feel I can still be of service to this board and most importantly the club. This decision will obviously be up to this board and the club members but I am hopeful I am wanted back. I have a bit of time available this spring and summer to work on a few initiative and dive even deeper into the role so I am hoping to do so if re-elected. Thank you all again for volunteering your time to make our club one of the best in the Lower Mainland.

Kevin

Tunnel Town Curling Club

Fees Analysis - 2017-2018 and 2016-2017 Comparison

League	2018			Website Cost	w/o GST	2017		
	Qty	Amount	Avg Price			Qty	Amount	Avg Price
1 Curling League								
Monday Night Ladies	56	19,071	340.56	373.00	355.24	51	17,761	348.25
Tuesday Night Mens	85	27,930	328.59	373.00	355.24	83	25,931	312.43
Wednesday Night Open	39	12,841	329.25	373.00	355.24	29	10,171	350.74
Thursday Night Mens	56	18,391	328.42	373.00	355.24	48	16,129	336.03
Friday Night Mixed	47	14,781	314.49	373.00	355.24	44	15,200	345.46
Mon to Fri Evening Leagues	283	93,015	328.67			255	85,193	334.09
Master's League	43	15,825	368.01	403.00	383.81	42	15,975	380.35
Wednesday AM Ladies	25	6,550	261.98	293.00	279.05	22	6,040	274.54
Friday AM Mixed	4	1,012	253.04	293.00	279.05	6	1,575	262.46
Sunday Night Novice	11	2,643	240.26	285.00	271.43	26	6,429	247.25
High School League *	16	3,009	188.04	225.00	214.29	18	3,762	209.00
Wednesday Junior League *	34	4,219	124.09	175.00	166.67	18	1,940	107.77
6 Week Novice League *	20	1,000	50.00			0	-	-
Associate Member *	2	408	204.15	225.00	214.29	4	529	132.15
Other Leagues	155	34,665	223.65			136	36,248	266.53
Total 1 Curling League	438	\$ 127,680	\$ 291.51			391	\$ 121,441	\$ 310.59
Ticket Costs Included in Fee (excl. those with *)	366	\$ 21,960	\$ 60.00			255	\$ 15,300	\$ 60.00
2 Curling Leagues								
Friday AM Mixed	12	1,714	142.86	n/a		8	2,028	253.55
Friday Night Mixed	46	6,295	136.86	n/a		35	4,907	140.21
Master's League	9	1,757	195.24	n/a		4	771	192.86
Monday Night Ladies	3	429	142.86	n/a		5	714	142.86
Thursday Night Men's	27	3,400	125.93	n/a		20	2,265	113.24
Tuesday Night Men's	7	750	107.15	n/a		5	714	142.85
Wednesday AM Ladies	9	1,073	119.21	n/a		6	762	126.99
Wednesday Night Open	11	1,500	136.36	n/a		10	1,371	137.14
Total 2 Curling Leagues	124	\$ 16,918	\$ 136.44			93	\$ 13,534	\$ 145.53
3 Curling Leagues								
Friday Night Mixed	8	857	107.15	n/a				
Thursday Men's	1	119	119.05	n/a				
Wednesday - Open	1	-	-	n/a				
Friday AM Mixed	1	36	36.43	n/a				
Wednesday AM Ladies	1	71	71.43	n/a				
Total 3 Curling Leagues	12	\$ 1,084	\$ 90.34			8	\$ 807	\$ 100.89
Total Curling League	574	\$ 145,682	\$ 253.80			492	\$ 135,782	\$ 275.98

Note: Not sure if \$60 is the correct amount included for the banquet ticket

Note: Report is pulled from Quickbooks reports (Some adjustments have been made to the 2017-2018 report due to incorrect tally of curlers caused by invoice adjustments).

Banquet Costs

Attending	Cost	Per Guest
Tsawwassen Springs Invoice	330 \$ 21,186.71	\$ 64.20
DJ - Music	330 \$ 545.00	\$ 1.65 estimate
Flowers for tables	330 \$ 369.15	\$ 1.12
330	\$ 22,100.86	\$ 66.97

Note: Guests charged only \$47.62, before GST

Banquet Costs

Attending	Cost	Per Guest
	310 \$ 17,924.20	\$ 57.82
	310 \$ 495.00	\$ 1.60
310	\$ 18,419.20	\$ 59.42